



A RESEARCH REPORT BY BOOKNET CANADA

BNC

RESEARCH 06.2017

June SalesData Market Report June 2017



BOOKNET
CANADA

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INTRODUCTION

The purpose of this SalesData market report is to give you easy insight into how the marketplace performed in the previous month, and how it performed in that same month for the past two years. Combining the information present here with data specific to your own organization can highlight any correlation or special relationships your data have with the marketplace.

REPORT DATA

This report compares the volume and value of all books sold in the marketplace for the month of June in the years 2015 to 2017. The marketplace data is divided into:

- **All Market:** data from all retailers who currently provide us with their sales data.
- **Ring Fence:** new retailers are added to BNC SalesData every year, resulting in increasing overall sales figures for older titles. In order to eliminate this skew, we created a “ring fence” around a core group of retailers. We will use the data gathered from within this ring fence alone to show year-over-year sales from a constant set of retailers.

Also included in this report is an overview of the All Market and the Ring Fence Market for the categories of Fiction, Non-Fiction, Young Adult, Young Adult Fiction, Young Adult Non-Fiction, Juvenile, Juvenile Fiction, and Juvenile Non-Fiction. To conclude, a Year-to-Date overview of all books sold (volume and value) in the marketplace in this year and last year is available at the end of the document. This overview includes All Market and Ring Fence for Fiction, Non-Fiction, Young Adult, Young Adult Fiction, Young Adult Non-Fiction, Juvenile, Juvenile Fiction, and Juvenile Non-Fiction data.

REPORT DATES

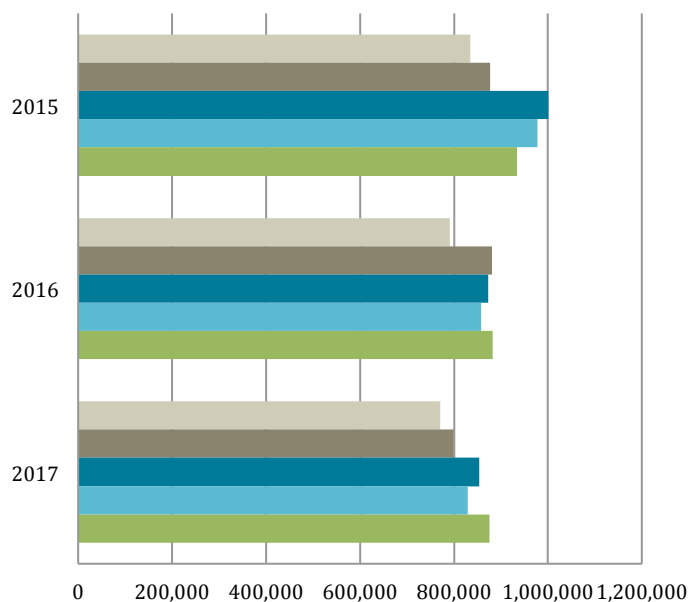
This report aims to encapsulate data from most days in June. Because BNC’s sales data is grouped according to week-ending dates, the time periods for the selected years’ month also include a few days’ worth of data from the previous month or the following month. The specific week-ending dates used in this report are as follows:

	2017	2016	2015
Week 1	04-Jun	05-Jun	07-Jun
Week 2	11-Jun	12-Jun	14-Jun
Week 3	18-Jun	19-Jun	21-Jun
Week 4	25-Jun	26-Jun	28-Jun
Week 5	02-Jul	03-Jul	05-Jul

ALL MARKET

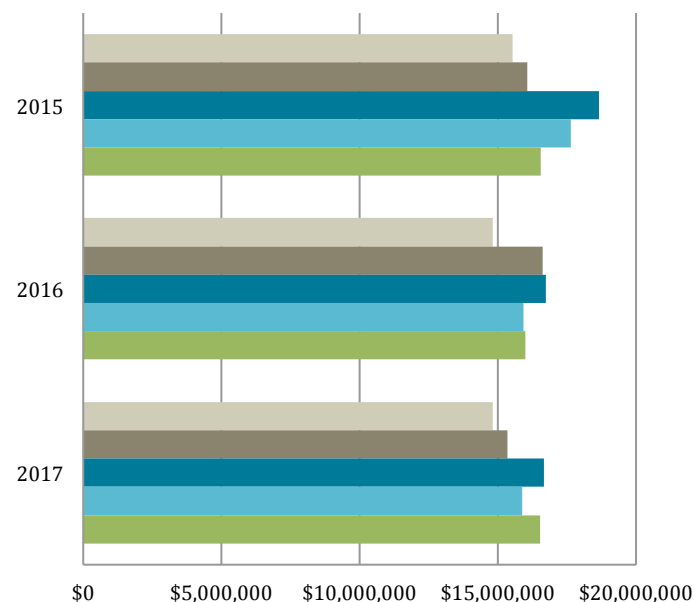
The graphs below show the volume sold and value sold of all titles in the All Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	770,360	791,628	834,078
June Week 2	799,753	880,307	876,654
June Week 3	853,671	872,734	1,000,708
June Week 4	829,352	857,750	977,057
June Week 5	875,259	881,622	934,733

Value Sold (in millions of dollars)

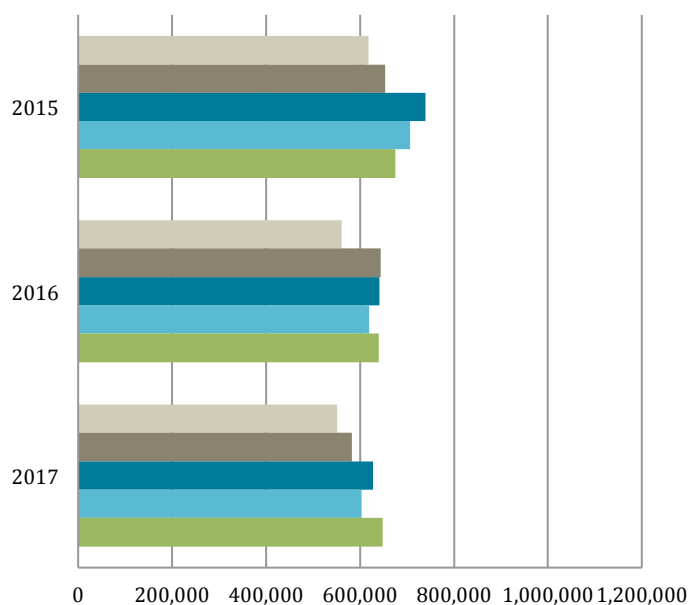


	2017	2016	2015
June Week 1	\$14,813,849.56	\$14,815,937.06	\$15,523,303.50
June Week 2	\$15,353,605.98	\$16,624,908.86	\$16,060,996.69
June Week 3	\$16,663,196.86	\$16,740,359.57	\$18,662,863.52
June Week 4	\$15,881,876.67	\$15,916,577.93	\$17,651,034.07
June Week 5	\$16,526,738.15	\$15,992,533.34	\$16,550,936.02

RING FENCE MARKET

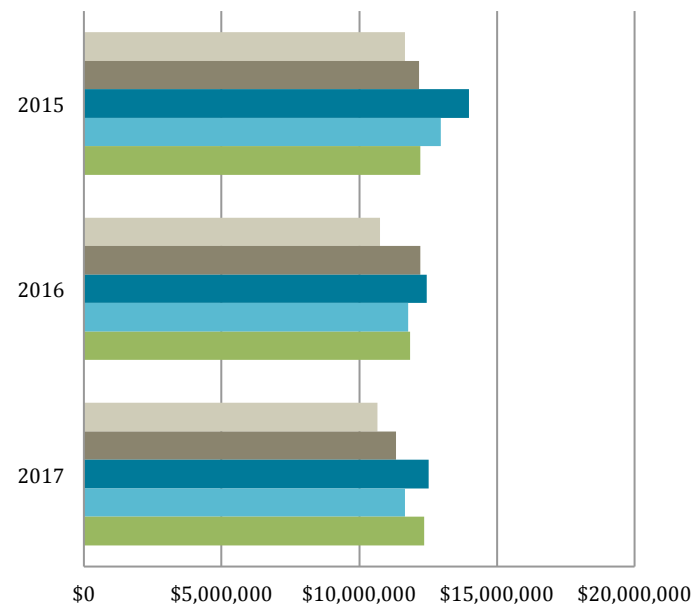
The graphs below show the volume sold and value sold of all titles in the Ring Fence Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	550,665	560,920	617,597
June Week 2	582,473	643,366	654,065
June Week 3	627,657	641,016	739,736
June Week 4	602,894	619,778	706,156
June Week 5	648,033	639,661	675,224

Value Sold (in millions of dollars)

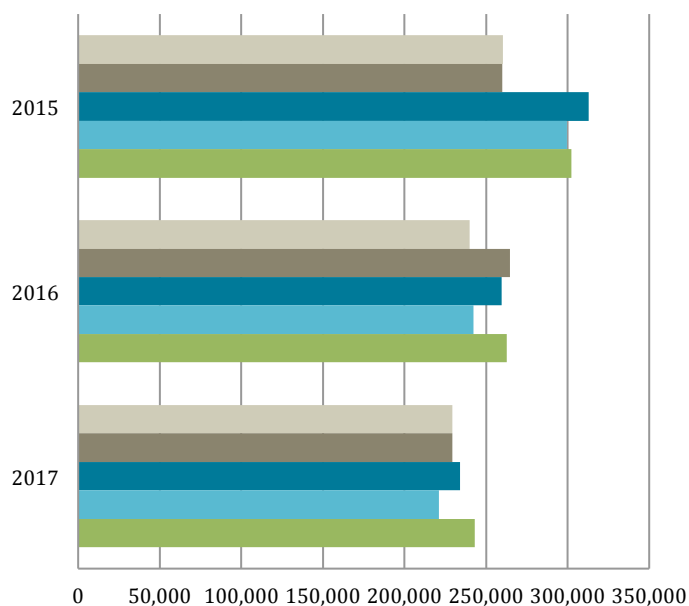


	2017	2016	2015
June Week 1	\$10,667,821.40	\$10,760,523.06	\$11,662,934.06
June Week 2	\$11,335,751.55	\$12,225,555.07	\$12,165,121.14
June Week 3	\$12,516,850.20	\$12,442,163.97	\$13,977,389.94
June Week 4	\$11,658,811.13	\$11,767,191.25	\$12,969,816.68
June Week 5	\$12,357,712.18	\$11,836,914.84	\$12,222,193.47

FICTION: ALL MARKET

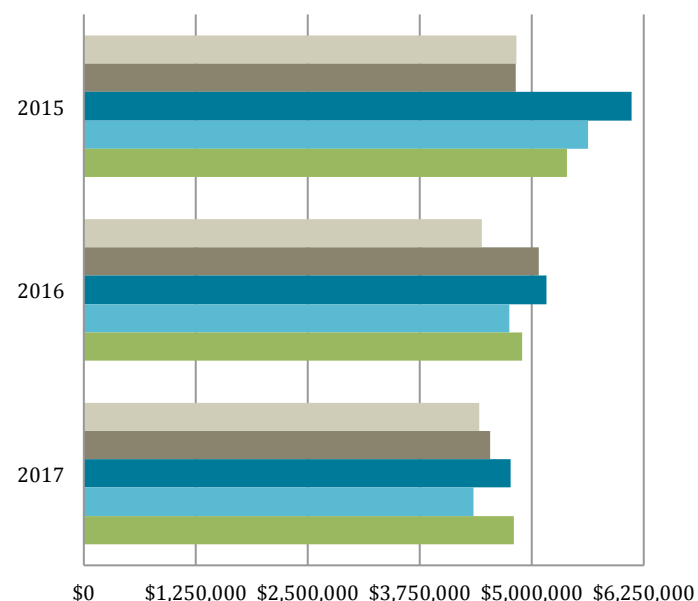
The graphs below show the volume sold and value sold of titles within the Fiction category in the All Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	229,294	240,025	260,470
June Week 2	229,242	264,671	259,870
June Week 3	234,241	259,450	312,970
June Week 4	221,024	242,102	299,468
June Week 5	243,092	262,523	302,192

Value Sold (in millions of dollars)

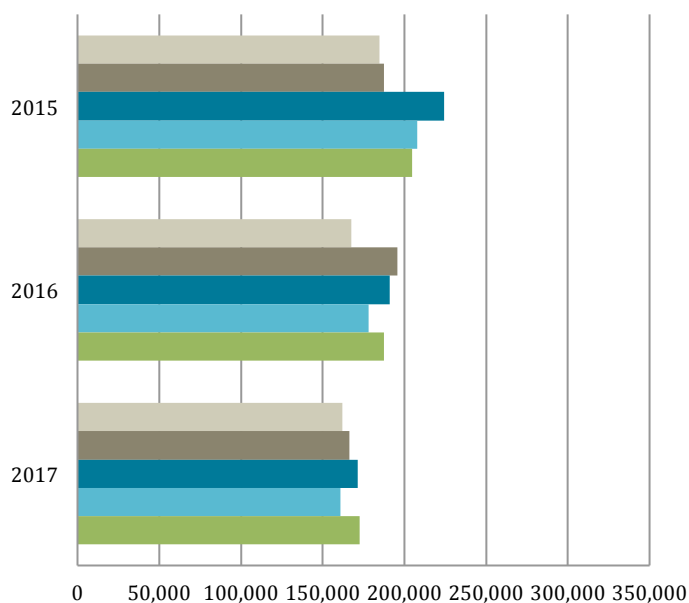


	2017	2016	2015
June Week 1	\$4,410,543.10	\$4,439,138.63	\$4,824,335.42
June Week 2	\$4,536,173.73	\$5,078,932.21	\$4,819,735.62
June Week 3	\$4,759,104.15	\$5,160,056.16	\$6,112,756.41
June Week 4	\$4,350,239.04	\$4,748,652.92	\$5,626,146.49
June Week 5	\$4,798,908.08	\$4,889,673.71	\$5,393,070.71

FICTION: RING FENCE MARKET

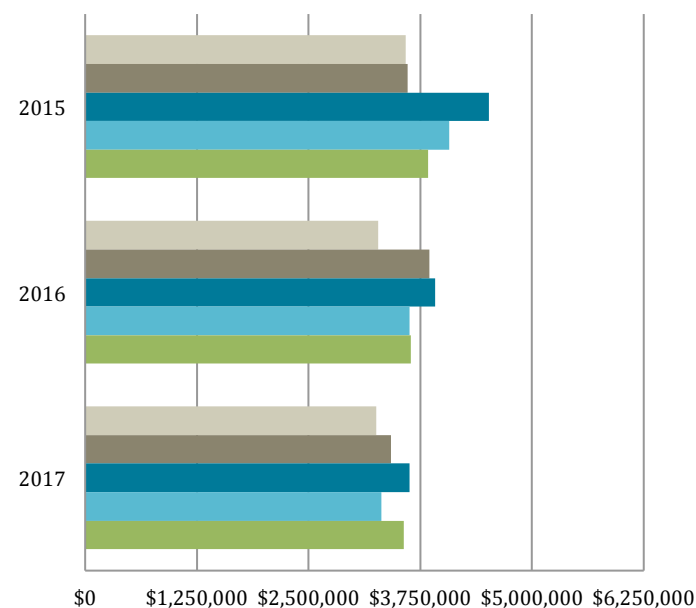
The graphs below show the volume sold and value sold of titles within the Fiction category in the Ring Fence Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	162,164	167,629	184,848
June Week 2	166,473	195,612	187,623
June Week 3	171,400	190,999	224,200
June Week 4	160,765	178,090	207,870
June Week 5	172,731	187,675	204,619

Value Sold (in millions of dollars)

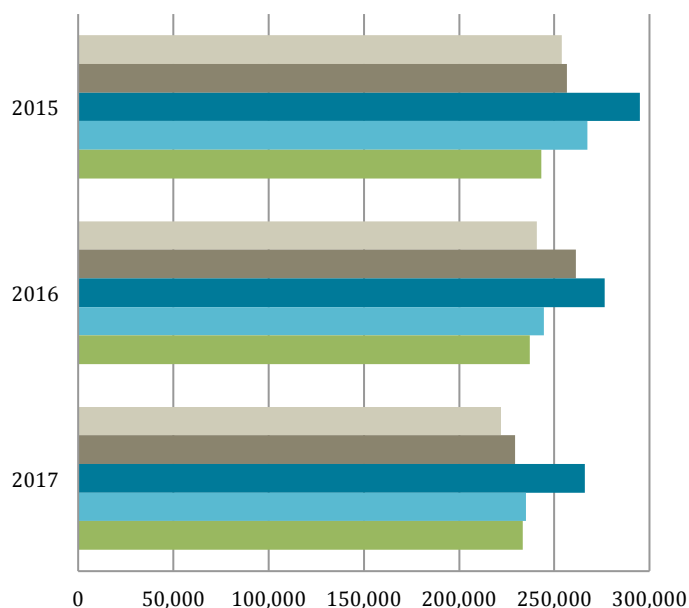


	2017	2016	2015
June Week 1	\$3,254,924.58	\$3,276,040.50	\$3,585,784.30
June Week 2	\$3,425,316.28	\$3,851,216.54	\$3,608,587.39
June Week 3	\$3,630,277.77	\$3,914,278.12	\$4,518,254.90
June Week 4	\$3,312,819.76	\$3,629,874.22	\$4,073,356.90
June Week 5	\$3,561,682.68	\$3,645,968.71	\$3,837,065.65

NON-FICTION: ALL MARKET

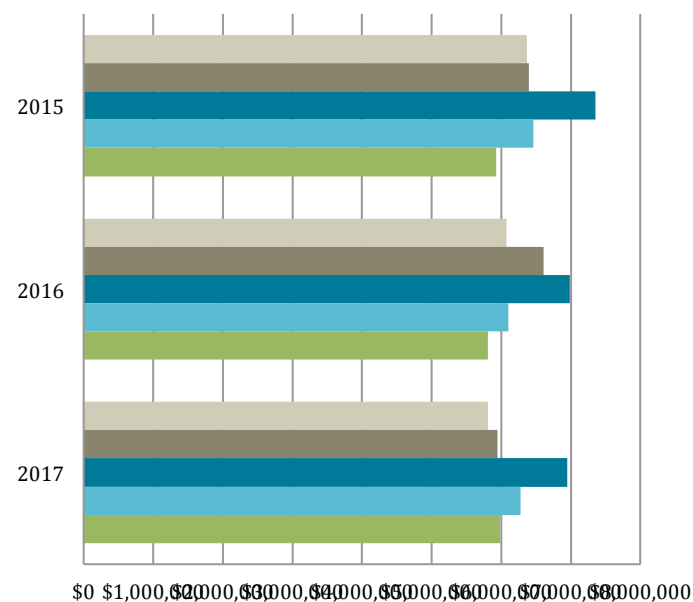
The graphs below show the volume sold and value sold of titles within the Non-Fiction category in the All Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	222,125	240,924	253,990
June Week 2	229,430	261,191	256,614
June Week 3	265,891	276,315	295,016
June Week 4	235,181	244,449	267,220
June Week 5	233,453	236,996	243,130

Value Sold (in millions of dollars)

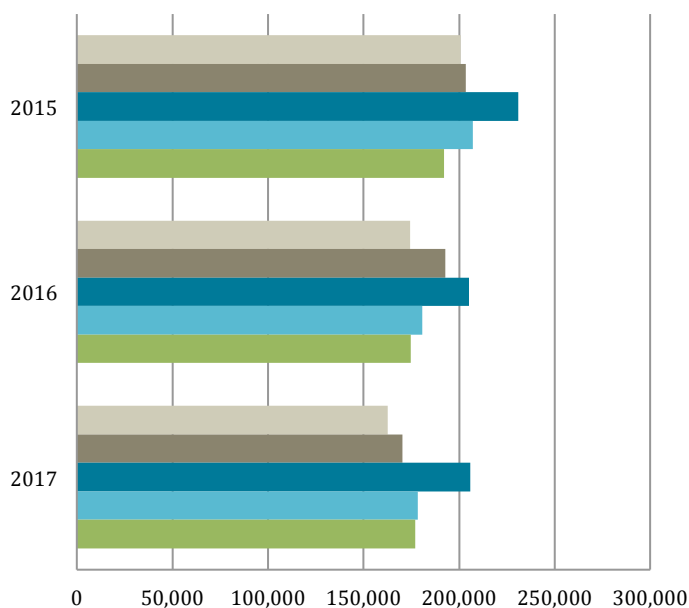


	2017	2016	2015
June Week 1	\$5,810,768.63	\$6,078,689.24	\$6,371,323.86
June Week 2	\$5,949,465.23	\$6,609,099.66	\$6,397,522.54
June Week 3	\$6,947,636.44	\$6,983,878.37	\$7,349,399.92
June Week 4	\$6,278,355.06	\$6,099,658.96	\$6,464,893.33
June Week 5	\$5,978,585.50	\$5,807,715.87	\$5,928,375.69

NON-FICTION: RING FENCE MARKET

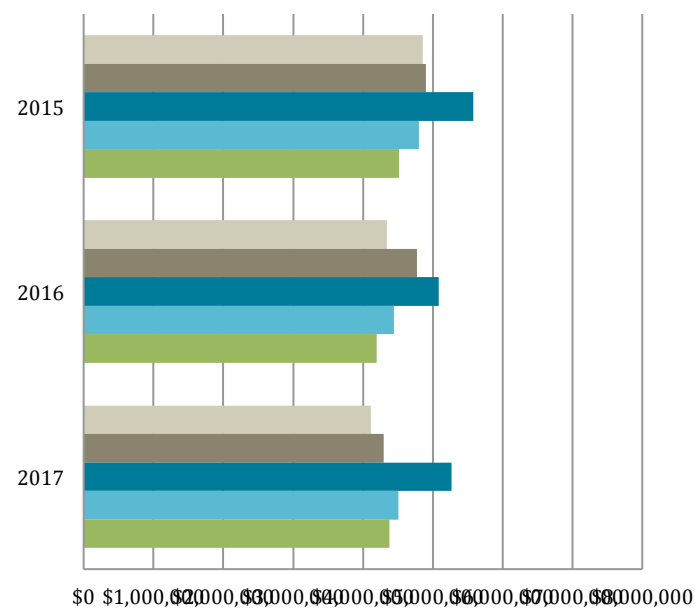
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Volume Sold (in units)



	2017	2016	2015
June Week 1	162,802	174,463	200,837
June Week 2	170,392	192,870	203,510
June Week 3	205,858	205,187	231,052
June Week 4	178,543	180,640	207,231
June Week 5	177,089	174,716	192,191

Value Sold (in millions of dollars)

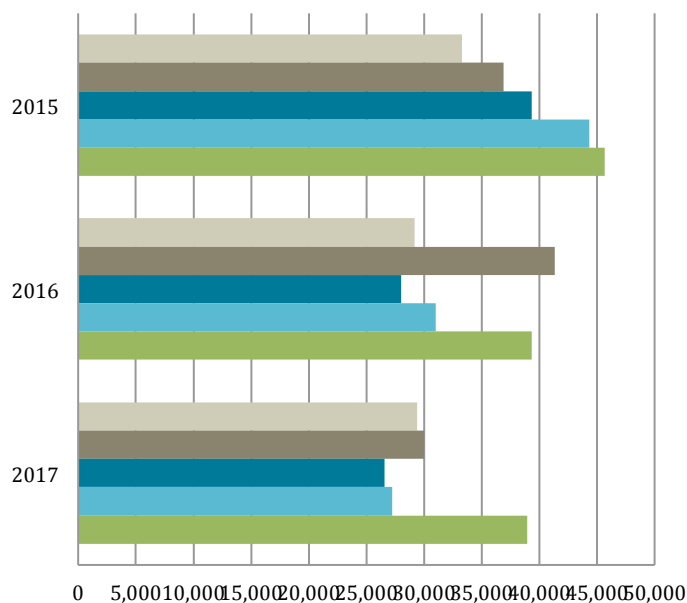


	2017	2016	2015
June Week 1	\$4,107,655.70	\$4,341,604.46	\$4,850,670.93
June Week 2	\$4,293,985.90	\$4,772,983.87	\$4,903,720.29
June Week 3	\$5,269,119.04	\$5,087,231.43	\$5,578,553.61
June Week 4	\$4,503,185.98	\$4,445,471.81	\$4,800,279.03
June Week 5	\$4,375,426.93	\$4,196,550.37	\$4,515,120.01

YOUNG ADULT: ALL MARKET

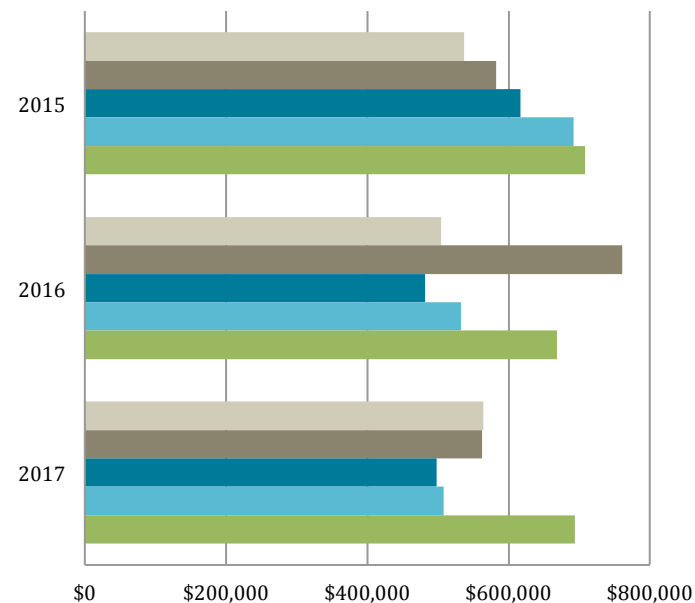
The graphs below show the volume sold and value sold of titles within the Young Adult category in the All Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	29,413	29,158	33,290
June Week 2	29,988	41,345	36,901
June Week 3	26,546	28,033	39,353
June Week 4	27,251	31,009	44,319
June Week 5	38,963	39,357	45,675

Value Sold (in millions of dollars)

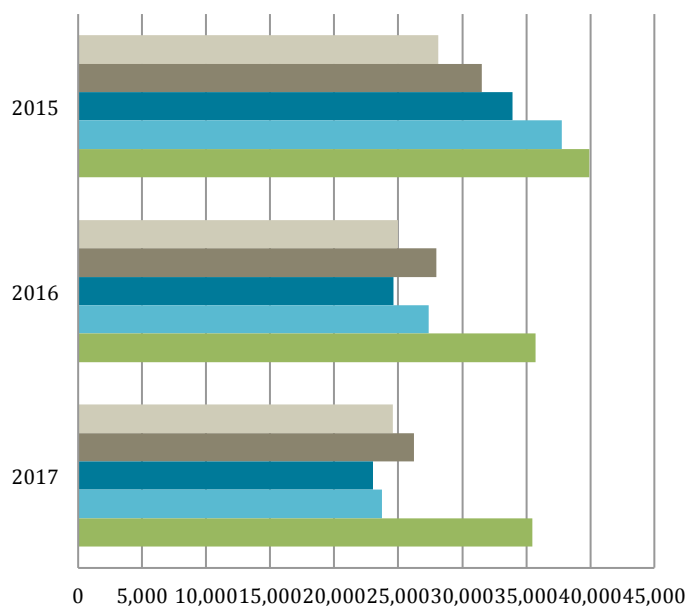


	2017	2016	2015
June Week 1	\$564,453.27	\$504,595.24	\$536,809.34
June Week 2	\$562,615.85	\$761,226.68	\$582,260.26
June Week 3	\$498,195.43	\$482,166.36	\$616,662.87
June Week 4	\$507,623.72	\$532,183.88	\$691,740.53
June Week 5	\$693,978.78	\$668,273.67	\$708,006.52

YOUNG ADULT: RING FENCE MARKET

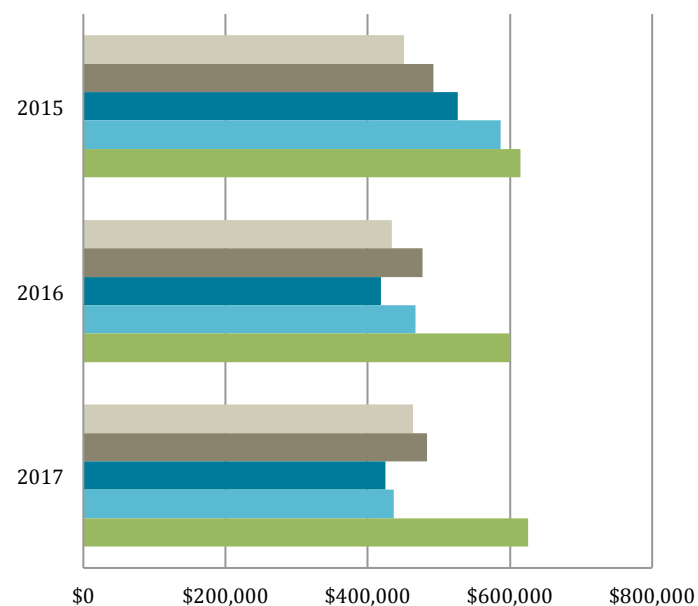
The graphs below show the volume sold and value sold of titles within the Young Adult category in the Ring Fence Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence.

Volume Sold (in units)



	2017	2016	2015
June Week 1	24,599	24,954	28,122
June Week 2	26,239	27,959	31,527
June Week 3	23,038	24,619	33,914
June Week 4	23,745	27,370	37,750
June Week 5	35,462	35,703	39,932

Value Sold (in millions of dollars)

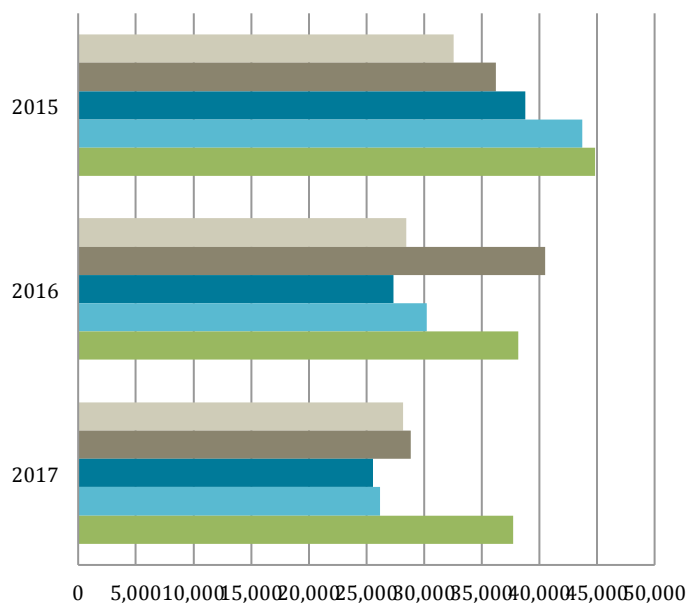


	2017	2016	2015
June Week 1	\$464,001.27	\$433,520.04	\$451,138.58
June Week 2	\$483,735.09	\$477,081.84	\$492,338.59
June Week 3	\$425,131.60	\$418,900.97	\$526,854.34
June Week 4	\$436,718.85	\$467,238.16	\$587,263.24
June Week 5	\$625,807.23	\$599,988.58	\$615,009.99

YOUNG ADULT FICTION: ALL MARKET

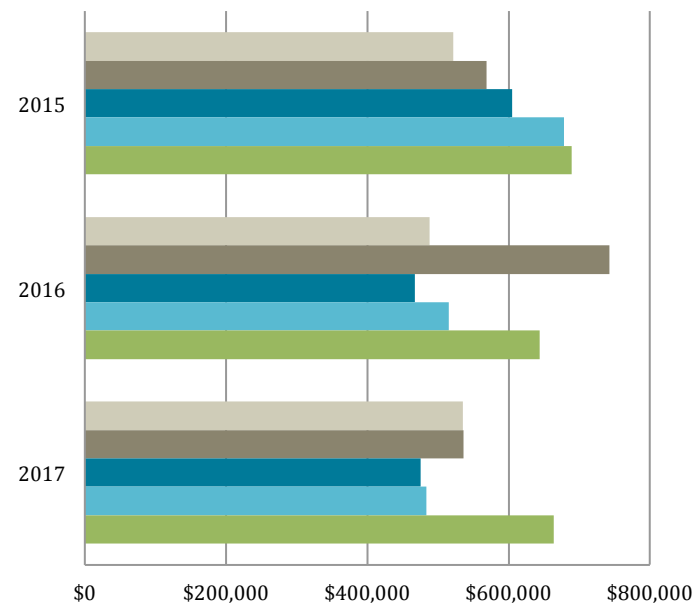
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Volume Sold (in units)



	2017	2016	2015
■ June Week 1	28,161	28,428	32,565
■ June Week 2	28,837	40,509	36,242
■ June Week 3	25,570	27,350	38,789
■ June Week 4	26,188	30,230	43,695
■ June Week 5	37,704	38,186	44,817

Value Sold (in millions of dollars)

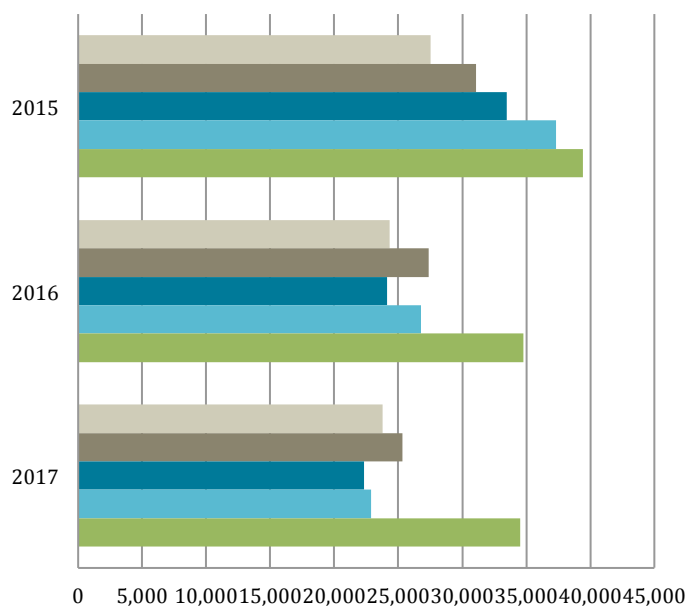


	2017	2016	2015
■ June Week 1	\$535,355.54	\$488,182.67	\$521,556.90
■ June Week 2	\$535,733.45	\$742,425.76	\$568,433.94
■ June Week 3	\$475,226.87	\$467,056.81	\$604,781.30
■ June Week 4	\$483,133.07	\$515,370.62	\$678,647.34
■ June Week 5	\$664,223.73	\$643,541.41	\$689,462.45

YOUNG ADULT FICTION: RING FENCE MARKET

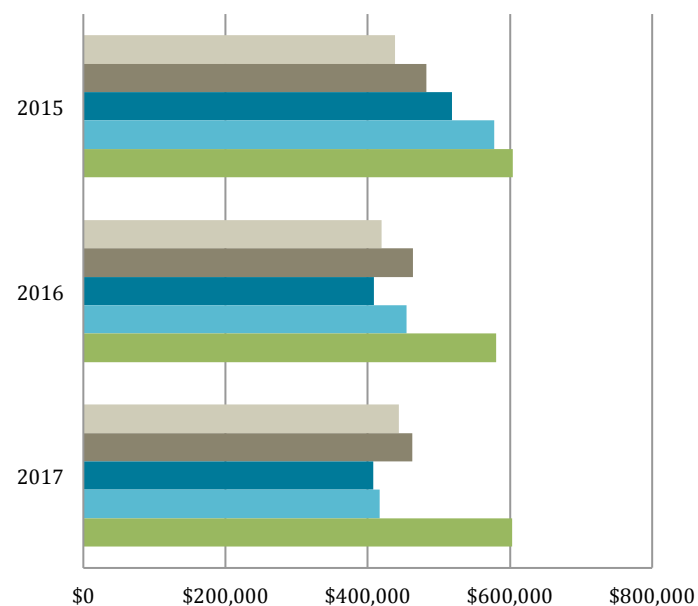
The graphs below show the volume sold and value sold of titles within the Young Adult Fiction category in the Ring Fence Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence.

Volume Sold (in units)



	2017	2016	2015
June Week 1	23,755	24,338	27,531
June Week 2	25,342	27,355	31,051
June Week 3	22,324	24,131	33,498
June Week 4	22,887	26,781	37,316
June Week 5	34,519	34,763	39,426

Value Sold (in millions of dollars)

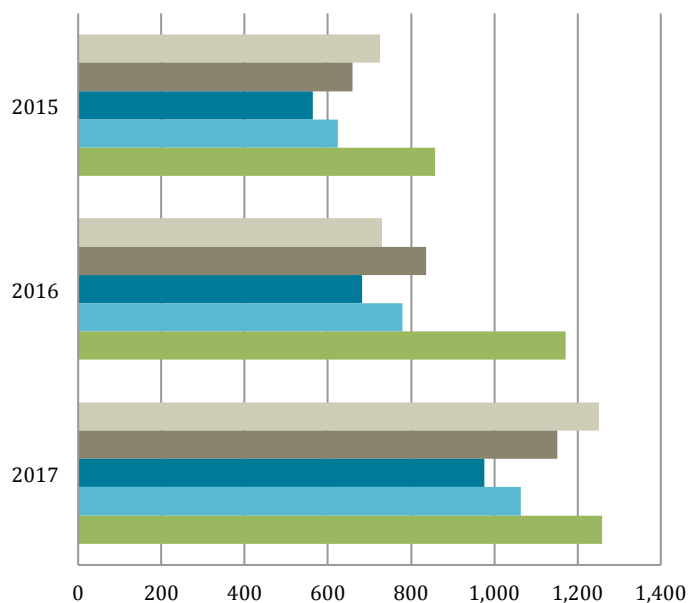


	2017	2016	2015
June Week 1	\$443,401.81	\$419,567.42	\$438,780.41
June Week 2	\$462,311.22	\$463,373.42	\$482,652.02
June Week 3	\$407,998.46	\$408,202.37	\$518,347.05
June Week 4	\$416,879.10	\$454,425.47	\$578,187.70
June Week 5	\$602,878.81	\$580,125.65	\$604,010.13

YOUNG ADULT NON-FICTION: ALL MARKET

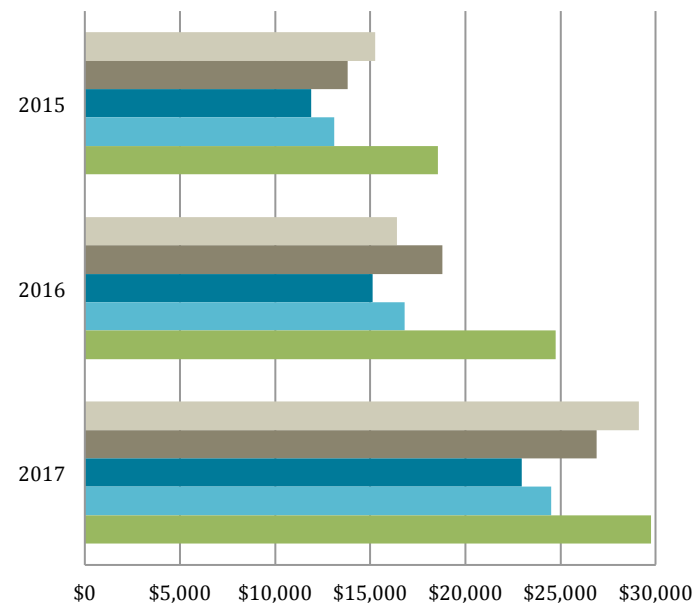
The graphs below show the volume sold and value sold of titles within the Young Adult Non-Fiction category in the All Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence.

Volume Sold (in units)



	2017	2016	2015
June Week 1	1,252	730	725
June Week 2	1,151	836	659
June Week 3	976	683	564
June Week 4	1,063	779	624
June Week 5	1,259	1,171	858

Value Sold (in millions of dollars)

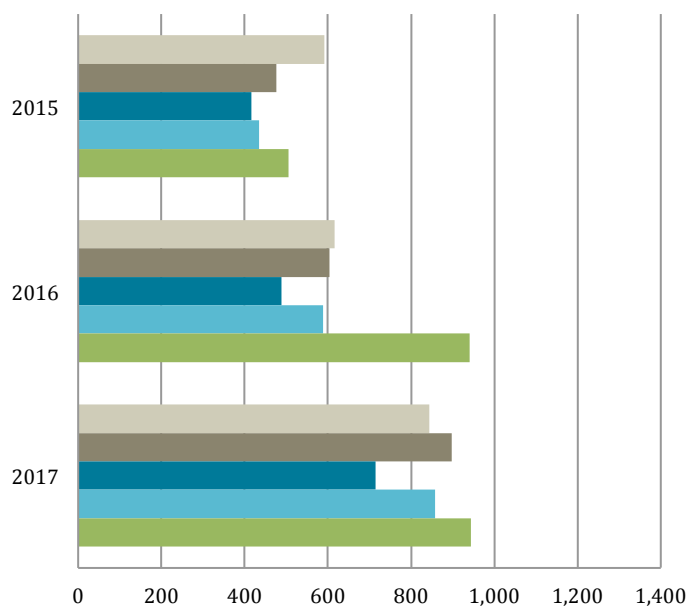


	2017	2016	2015
June Week 1	\$29,097.73	\$16,412.57	\$15,252.44
June Week 2	\$26,882.40	\$18,800.92	\$13,826.32
June Week 3	\$22,968.56	\$15,109.55	\$11,881.57
June Week 4	\$24,490.65	\$16,813.26	\$13,093.19
June Week 5	\$29,755.05	\$24,732.26	\$18,544.07

YOUNG ADULT NON-FICTION: RING FENCE MARKET

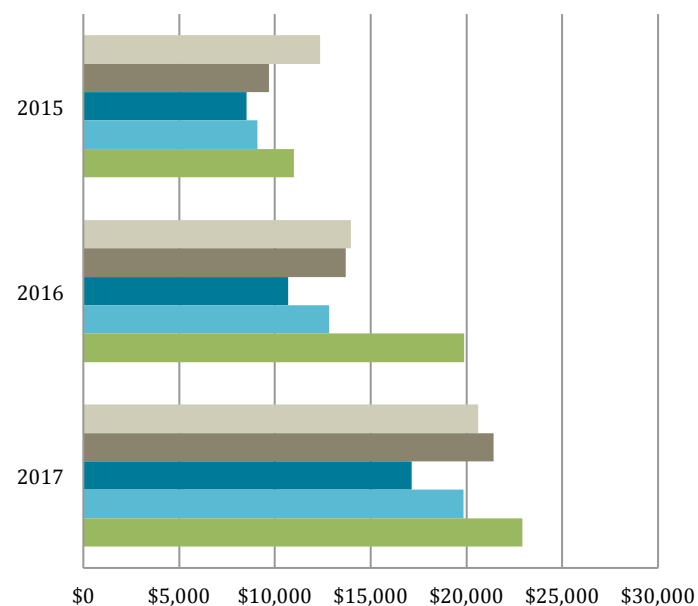
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Volume Sold (in units)



	2017	2016	2015
June Week 1	844	616	591
June Week 2	897	604	476
June Week 3	714	488	416
June Week 4	858	589	434
June Week 5	943	940	506

Value Sold (in millions of dollars)

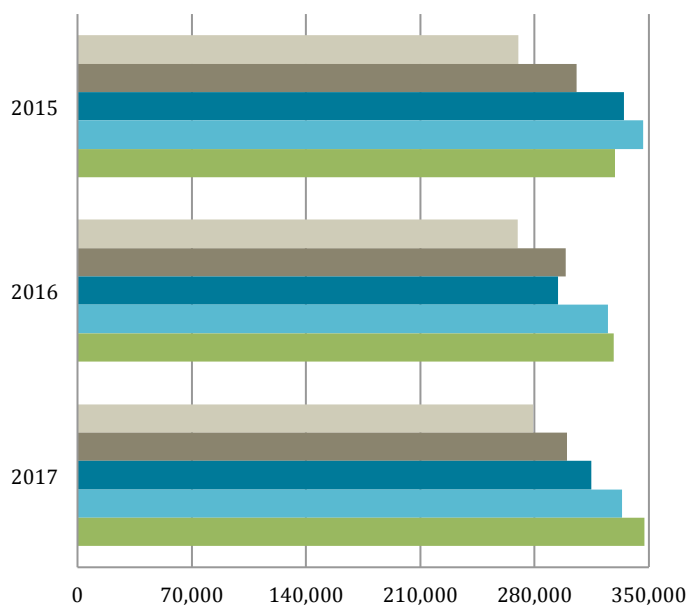


	2017	2016	2015
June Week 1	\$20,599.46	\$13,952.62	\$12,358.17
June Week 2	\$21,423.87	\$13,708.42	\$9,686.57
June Week 3	\$17,133.14	\$10,698.60	\$8,507.29
June Week 4	\$19,839.75	\$12,812.69	\$9,075.54
June Week 5	\$22,928.42	\$19,862.93	\$10,999.86

JUVENILE: ALL MARKET

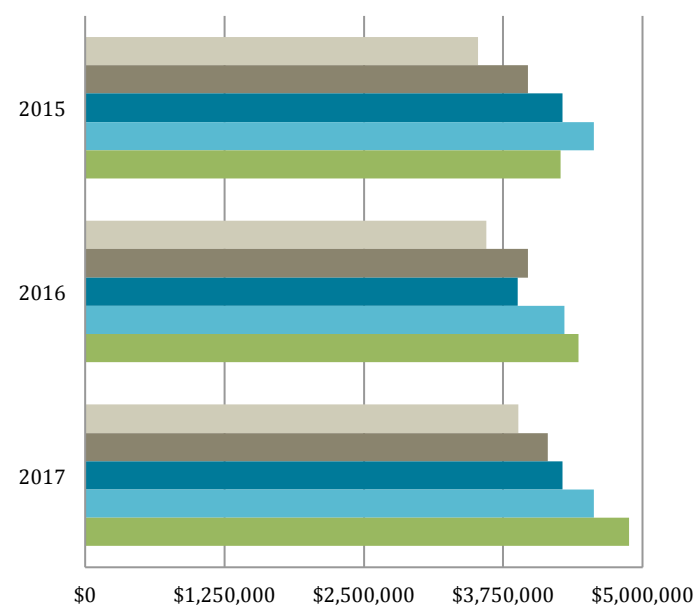
The graphs below show the volume sold and value sold of titles within the Juvenile category in the All Market for the entire month of June in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	278,920	269,802	270,098
June Week 2	299,962	299,191	305,774
June Week 3	314,835	294,172	334,719
June Week 4	333,635	324,976	346,578
June Week 5	347,404	328,463	329,053

Value Sold (in millions of dollars)

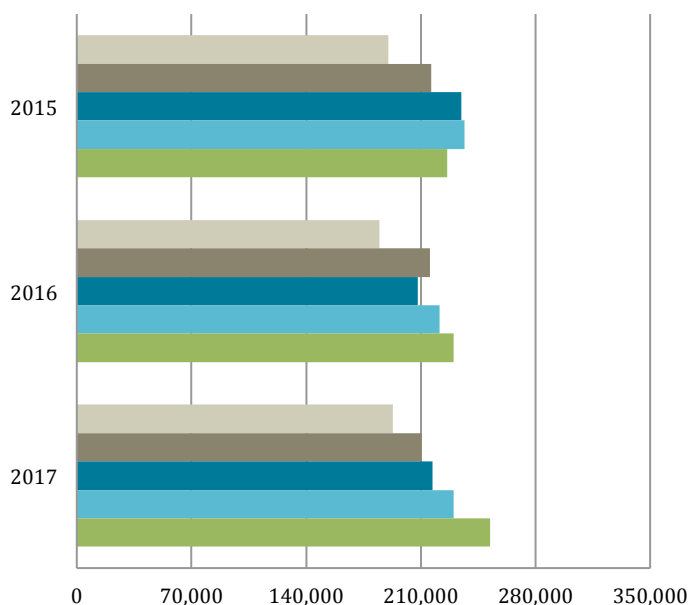


	2017	2016	2015
June Week 1	\$3,884,893.82	\$3,600,147.90	\$3,522,161.09
June Week 2	\$4,148,014.63	\$3,973,694.61	\$3,968,747.40
June Week 3	\$4,282,871.53	\$3,878,573.02	\$4,282,196.53
June Week 4	\$4,564,805.47	\$4,297,060.36	\$4,564,925.73
June Week 5	\$4,878,069.48	\$4,423,127.44	\$4,263,717.56

JUVENILE: RING FENCE MARKET

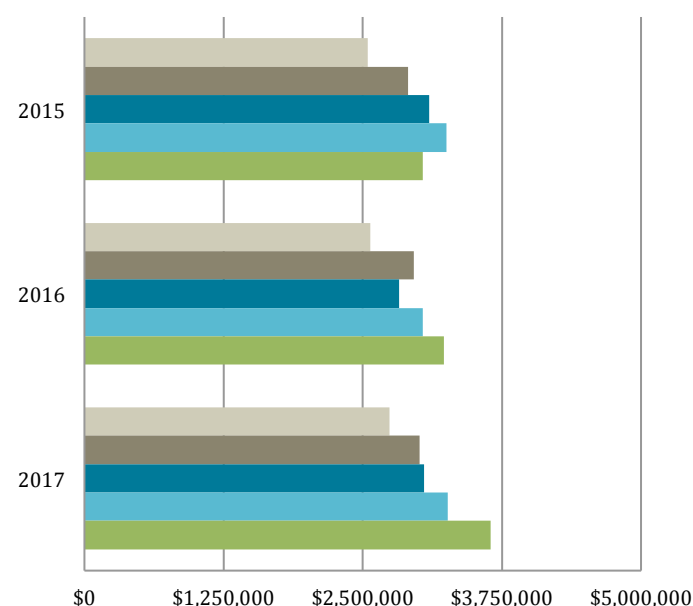
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Volume Sold (in units)



	2017	2016	2015
June Week 1	192,676	184,764	190,246
June Week 2	210,335	215,438	216,446
June Week 3	217,062	208,052	234,665
June Week 4	230,137	221,428	236,579
June Week 5	252,343	230,049	226,230

Value Sold (in millions of dollars)

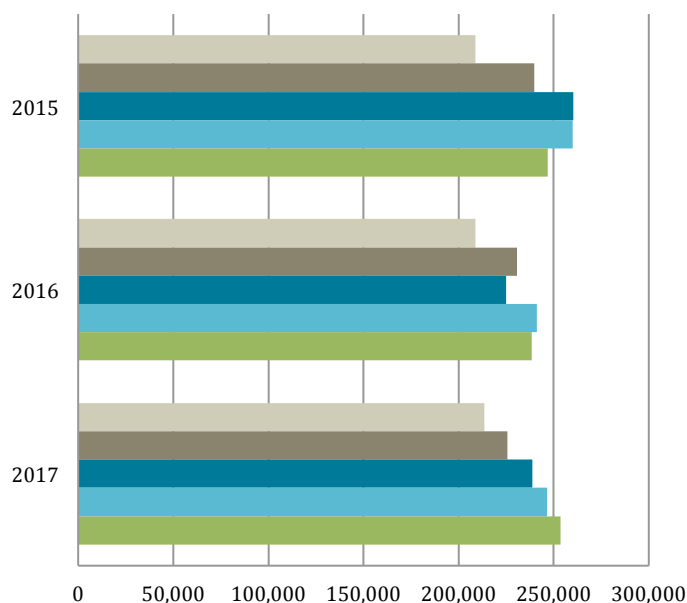


	2017	2016	2015
June Week 1	\$2,738,910.75	\$2,567,223.56	\$2,545,458.59
June Week 2	\$3,011,648.24	\$2,960,503.95	\$2,907,958.57
June Week 3	\$3,047,491.36	\$2,826,215.47	\$3,097,424.45
June Week 4	\$3,264,735.40	\$3,037,695.66	\$3,250,064.70
June Week 5	\$3,647,549.64	\$3,228,994.86	\$3,039,680.32

JUVENILE FICTION: ALL MARKET

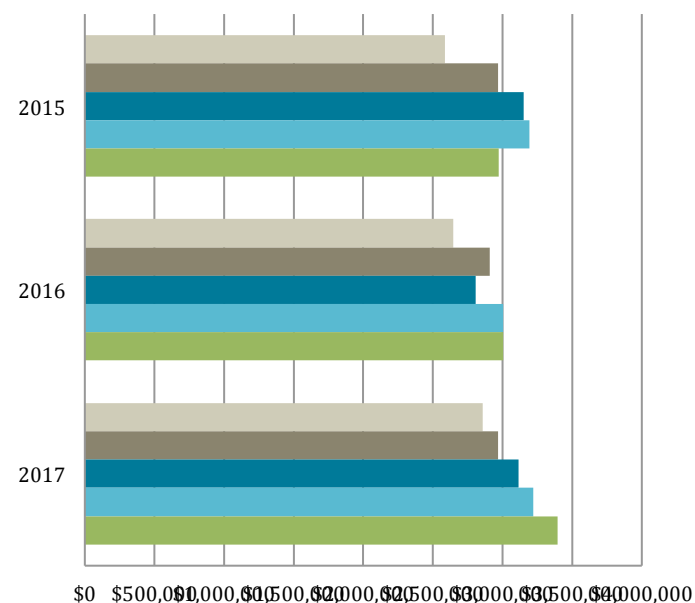
The graphs below show the volume sold and value sold of titles within the Juvenile Fiction category in the All Market for the entire month of January in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	213,437	208,788	208,735
June Week 2	225,546	230,555	239,691
June Week 3	238,878	224,910	260,207
June Week 4	246,460	241,215	260,114
June Week 5	253,617	238,447	246,779

Value Sold (in millions of dollars)

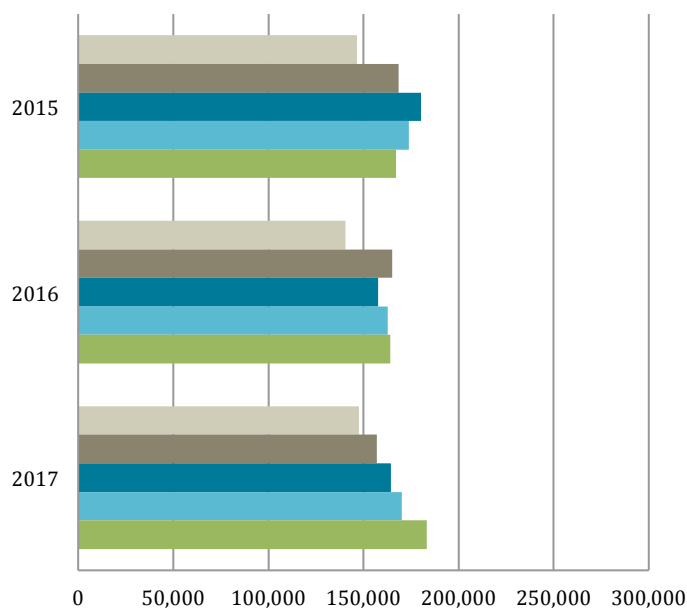


	2017	2016	2015
June Week 1	\$2,856,855.22	\$2,646,679.93	\$2,587,893.17
June Week 2	\$2,967,449.64	\$2,907,209.49	\$2,966,780.68
June Week 3	\$3,113,963.81	\$2,807,897.21	\$3,151,624.98
June Week 4	\$3,222,300.63	\$3,003,652.89	\$3,191,722.30
June Week 5	\$3,395,689.17	\$3,003,640.30	\$2,970,154.15

JUVENILE FICTION: RING FENCE MARKET

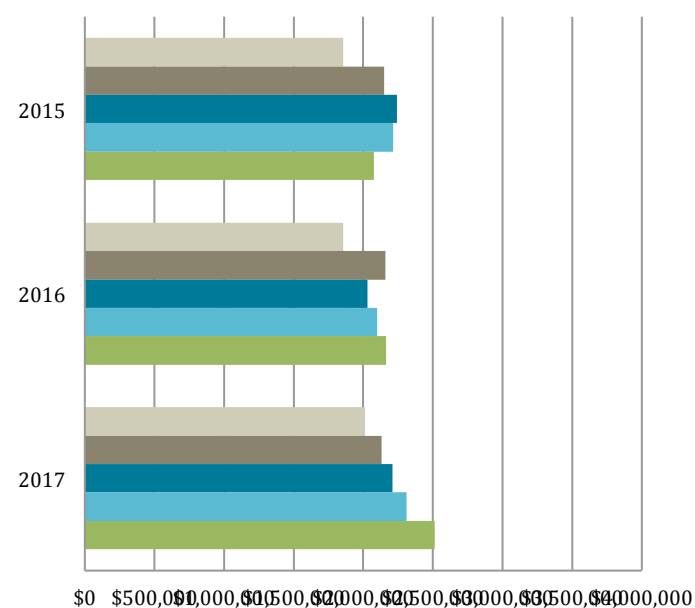
The graphs below show the volume sold and value sold of titles within the Juvenile Fiction category in the Ring Fence Market for the entire month of January in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence.

Volume Sold (in units)



	2017	2016	2015
■ June Week 1	147,746	140,621	146,628
■ June Week 2	157,123	165,147	168,615
■ June Week 3	164,498	157,532	180,402
■ June Week 4	169,999	162,854	173,862
■ June Week 5	183,384	164,231	166,993

Value Sold (in millions of dollars)

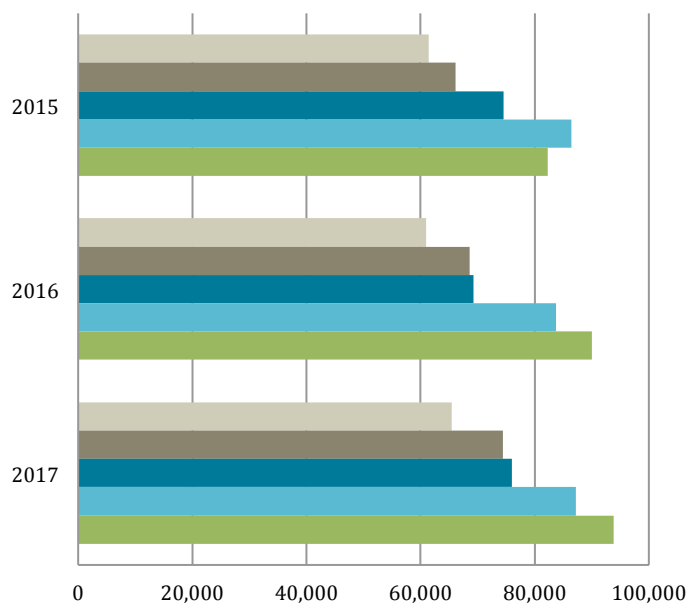


	2017	2016	2015
■ June Week 1	\$2,011,779.14	\$1,855,010.11	\$1,854,126.61
■ June Week 2	\$2,133,046.59	\$2,160,442.95	\$2,150,949.48
■ June Week 3	\$2,211,003.70	\$2,027,934.01	\$2,242,227.90
■ June Week 4	\$2,309,993.86	\$2,099,407.14	\$2,214,036.16
■ June Week 5	\$2,513,092.74	\$2,161,437.40	\$2,076,732.16

JUVENILE NON-FICTION: ALL MARKET

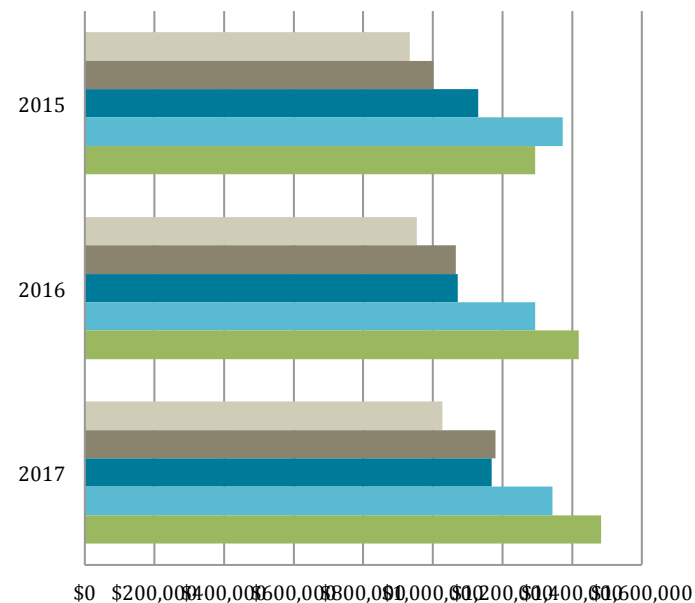
The graphs below show the volume sold and value sold of titles within the Juvenile Non-Fiction category in the All Market for the entire month of January in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the All Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the All Market.

Volume Sold (in units)



	2017	2016	2015
June Week 1	65,483	61,014	61,363
June Week 2	74,416	68,636	66,083
June Week 3	75,957	69,262	74,512
June Week 4	87,175	83,761	86,464
June Week 5	93,787	90,016	82,274

Value Sold (in millions of dollars)

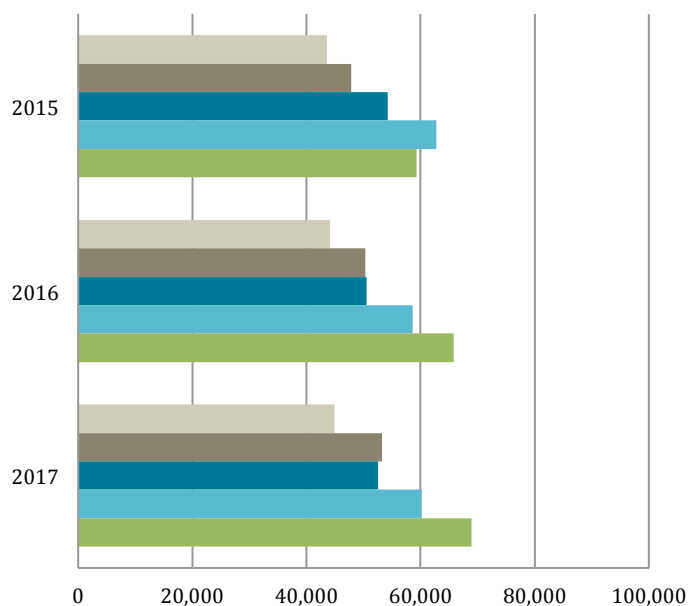


	2017	2016	2015
June Week 1	\$1,028,038.60	\$953,467.97	\$934,267.92
June Week 2	\$1,180,564.99	\$1,066,485.12	\$1,001,966.72
June Week 3	\$1,168,907.72	\$1,070,675.81	\$1,130,571.55
June Week 4	\$1,342,504.84	\$1,293,407.47	\$1,373,203.43
June Week 5	\$1,482,380.31	\$1,419,487.14	\$1,293,563.41

JUVENILE NON-FICTION: RING FENCE MARKET

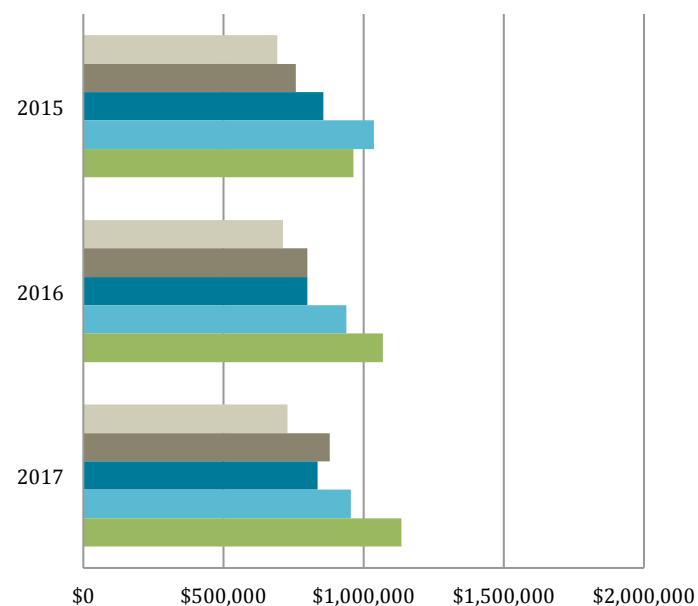
The graphs below show the volume sold and value sold of titles within the Juvenile Non-Fiction category in the Ring Fence Market for the entire month of January in 2015, 2016, and 2017. Volume sold refers to the number of units sold for each recorded title. Value sold is calculated using the list prices multiplied by the number of units sold for each recorded title. In the Volume Sold graph, the horizontal axis measures the total units sold in the Ring Fence Market. In the Value Sold graph, the horizontal axis measures the total dollar value of sales in the Ring Fence.

Volume Sold (in units)



	2017	2016	2015
June Week 1	44,930	44,143	43,618
June Week 2	53,212	50,291	47,831
June Week 3	52,564	50,520	54,263
June Week 4	60,138	58,574	62,717
June Week 5	68,959	65,818	59,237

Value Sold (in millions of dollars)

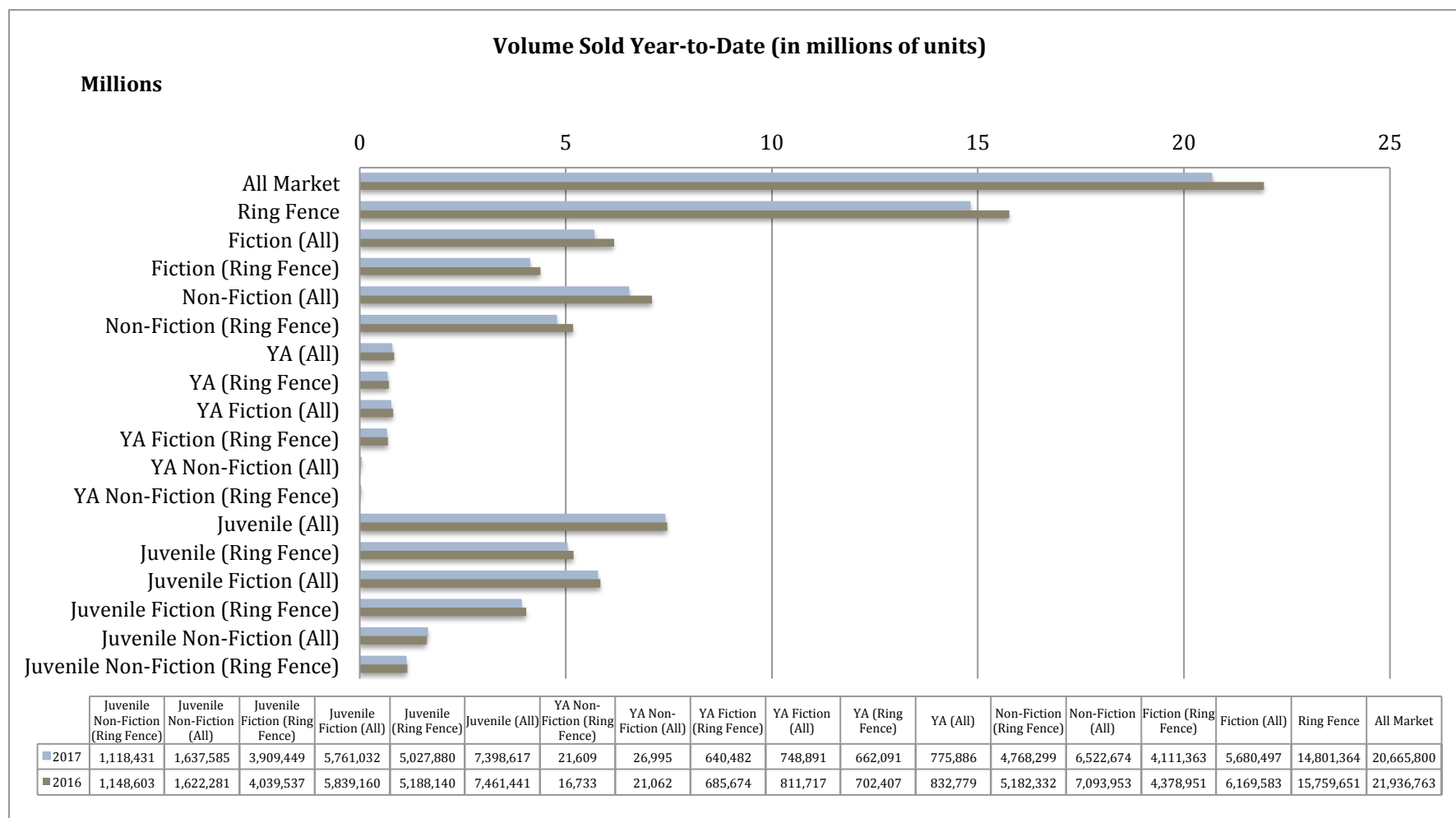


	2017	2016	2015
June Week 1	\$727,131.61	\$712,213.45	\$691,331.98
June Week 2	\$878,601.65	\$800,061.00	\$757,009.09
June Week 3	\$836,487.66	\$798,281.46	\$855,196.55
June Week 4	\$954,741.54	\$938,288.52	\$1,036,028.54
June Week 5	\$1,134,456.90	\$1,067,557.46	\$962,948.16

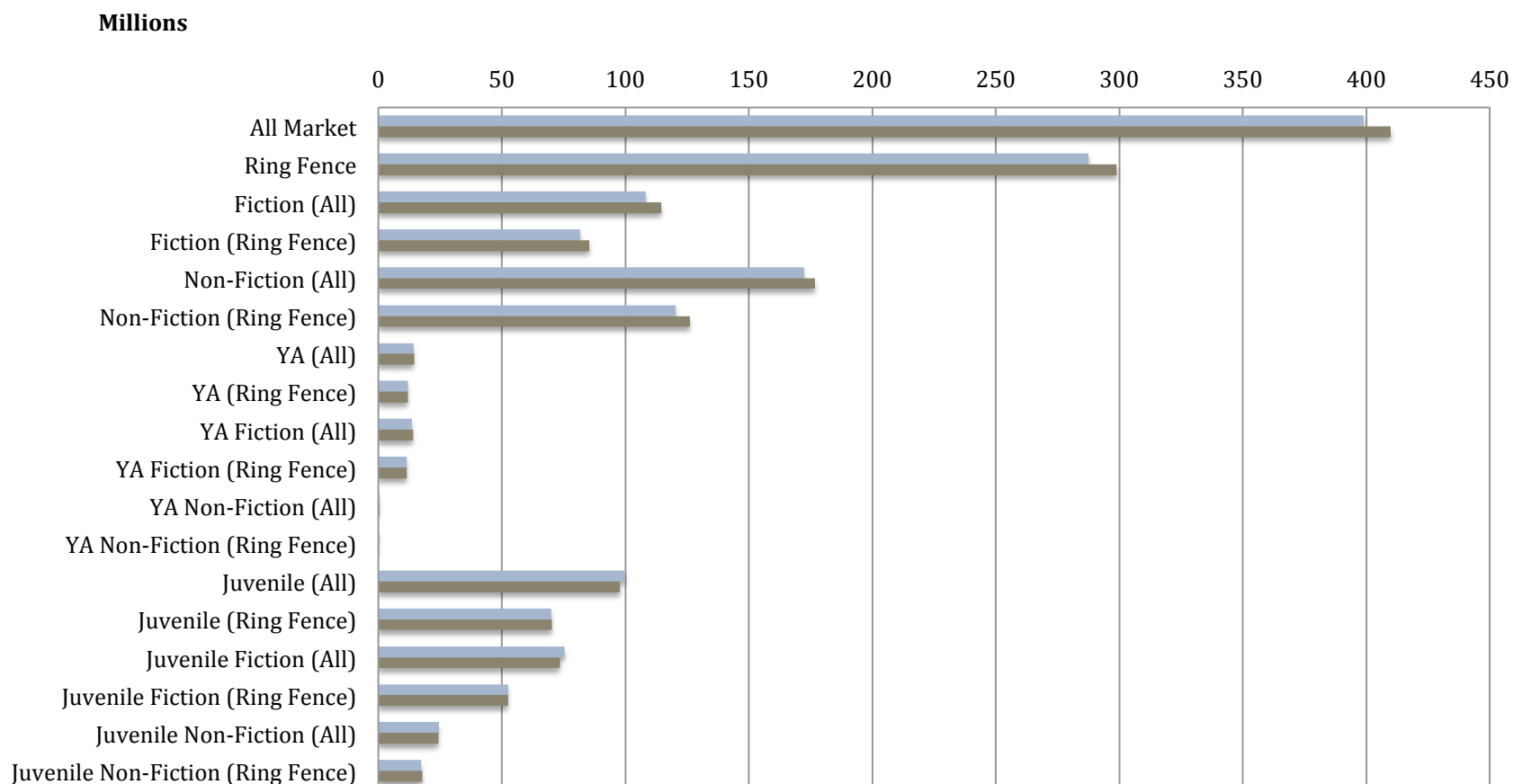
YEAR-TO-DATE COMPARISON

The following graphs outline the year-to-date volume and value sold for the year-to-date of 2016 and 2017. The graphs compare 2017's year-to-date numbers with the comparable period in 2016. While we are dealing in weekly periods, the weeks do not align exactly, but the same number of weeks is compared for each year. The time periods for this comparison are as follows:

- 2017: Week ending July 2, 2017
- 2016: Week ending July 3, 2016



Value Sold Year-to-Date (in millions of dollars)



	YA Fiction (All)	YA (Ring Fence)	YA (All)	Non-Fiction (Ring Fence)	Non-Fiction (All)	Fiction (Ring Fence)	Fiction (All)	Ring Fence	All Market
■ 2017	\$13,589,794.43	\$11,952,846.08	\$14,219,315.34	\$120,415,896.56	\$172,260,038.67	\$81,692,483.08	\$108,206,226.37	\$287,478,329.87	\$398,870,188.57
■ 2016	\$14,035,131.47	\$11,975,500.02	\$14,503,078.85	\$126,163,119.57	\$176,757,732.23	\$85,497,764.56	\$114,622,556.86	\$298,958,909.83	\$409,870,703.37

	Juvenile Non-Fiction (Ring Fence)	Juvenile Non-Fiction (All)	Juvenile Fiction (Ring Fence)	Juvenile Fiction (All)	Juvenile (Ring Fence)	Juvenile (All)	YA Non-Fiction (Ring Fence)	YA Non-Fiction (All)	YA Fiction (Ring Fence)
■ 2017	\$17,460,495.60	\$24,508,122.74	\$52,610,398.12	\$75,430,342.89	\$70,070,893.72	\$99,938,465.63	\$510,606.30	\$629,520.91	\$11,442,239.78
■ 2016	\$17,845,706.83	\$24,376,612.90	\$52,438,970.44	\$73,498,642.84	\$70,284,677.27	\$97,875,255.74	\$374,094.19	\$467,947.38	\$11,601,405.83